



Pattern Cross-Examinations

Walter Simpson

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Succeed at cross-examination with these proven strategies, angles of attack and sample questions. Loaded with tips and techniques culled from Walter Simpson's 40+ years of in-the-trenches experience, Pattern Cross-Examinations will help you tackle these tough challenges of cross-examination with ease and finesse:

- Dealing with the sarcastic or non-responsive witness
- Handling the confrontational witness
- Rattling the expert witness
- When to ask an open-ended question
- When to push a witness and when to back off

Model cross-examinations (plaintiff and defense) in common fact patterns are provided for each of these areas of civil litigation:

- Auto accidents
- Breach of contract
- Civil assault and battery
- Civil rights
- Employment discrimination
- Insurance policy litigation
- Malicious prosecution
- Medical malpractice
- Premises liability
- Products liability

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